

## **Business Development Intern**

### **Come and join us to tackle with climate change together!**

At Evercomm, you will have chance to work with young talents and experts in their field of Energy/AI/IoT. You are welcome to establish, create and initiate new ideas here as long as you're able to push yourself and company to grow!

### **Who we are & What we do**

Founded in 2013 by 2 NTU graduates at Singapore, EverComm is a rapidly growing Singapore-based start-up focusing on wireless IoT, data analytics and energy management for semiconductor, data centre, HVAC, and renewable industries. In 2018, EverComm set up a joint venture, EverComm Data Service Thailand, in Bangkok, Thailand. By using industrial-ready AI, we help energy-intensive enterprise across various industries in Asia to better optimize their operations.

### **Responsibilities :**

After-Sales support to help the Business Development Team:

1. Preparation of Client On-boarding Scope
2. Support in Logistics Management & Project Management Scope
3. Prepare and update process status reports to the project lead in Singapore
4. Administrative & other ad-hoc work (e.g. organize & schedule meeting, take meeting minutes)

### **Target outcome:**

- Building required skills from Business Development activity cycles in entrepreneurial & start-up environment
- Gaining experience of working with experienced manager and consultant on high-level B2B solution sales in business development team
- Accomplishment in Project Management, Logistics Management & after sales process design as initial members of Evercomm's SME digitalization Business Development Team

### **Requirements:**

- 3<sup>rd</sup> yr Business, Engineering or Business IT, Logistic Degree or Diploma students
- Strong communication skill and presentation skill
- Strong business acumen
- Detail-oriented and able to think critically in a fast-changing environment
- Can do spirit and a self-starter in learning by try and error
- Ability to multitask, work under pressure with good time management
- Able to work independently & proactively

### **Work location:**

- Singapore

\*Please send your English CV to [fyang@evercomm.com.sg](mailto:fyang@evercomm.com.sg)